

# ATLANTA'S TOP 25 COMMERCIAL CONTRACTORS

Ranked by Georgia contract revenue

Rank	This year	Last year	Company	2006 Georgia contract revenue recognized*	2006 Atlanta** / 2006 total company contract revenue recognized	% of total revenue from construction management at risk	2006 Atlanta contracts awarded	# of offices in Atlanta/ Georgia/ total	Partial list of areas of specialty	Managing principal(s) over commercial contracting	Chief Atlanta officer(s)	Company headquarters/ Year est. in Atlanta
1.	(1)		<b>Holder Construction Co.</b> 3333 Riverwood Parkway, Suite 400 Atlanta, Ga. 30339 (770) 988-3000 www.holderconstruction.com	\$793,000,000	\$229,000,000 \$793,000,000	98%	\$454,000,000	1 1 3	corporate and commercial office, data centers, higher education, hospitality, municipal, interiors, aviation	David W. Miller	Thomas M. Holder	Atlanta 1960
2.	(NR)		<b>Hardin Construction Company LLC</b> 1380 West Paces Ferry Road N.W. (404) 264-0404 Atlanta, Ga. 30327 www.hardinconstruction.com	\$776,300,000	\$326,375,000 \$817,225,000	99.5%	\$273,000,000	1 1 3	general construction management, construction management, design/build, interior construction and renovation, FF&E procurement and installation	Brantley Barrow, Bill Pinto	Brantley Barrow, Bill Pinto	Atlanta 1946
3.	(5)		<b>Bovis Lend Lease Inc.</b> 5909 Peachtree-Dunwoody Road, Suite 500 Atlanta, Ga. 30328 (770) 481-9380 www.bovislendlease.com	\$650,000,000	\$43,000,000 \$4,800,000,000	80%	\$128,000,000	1 1 24	retail, hotel, residential, senior living, aviation, warehouse, construction management	NA	Michael J. Hampton	New York 1948
4.	(6)		<b>Choate Construction Co.^</b> 8200 Roberts Drive, Suite 600 (678) 892-1200 Atlanta, Ga. 30350 www.choateco.com	\$631,471,579	\$242,532,729 \$631,471,579	100%	\$298,083,376	1 2 5	religious, corporate, industrial, institutional, student housing, medical, biomedical, automotive, government, wastewater, senior living, parking	William Millard Choate, Willis Armstrong, Ben Buryard, Bill Bland	William Millard Choate, Ben Buryard, David Page	Atlanta 1989
5.	(3)		<b>Brasfield &amp; Gorrie LLC</b> 1990 Vaughn Road N.W., Suite 100 (678) 581-6400 Kennesaw, Ga. 30144 www.brasfieldgorrie.com	\$600,000,000	\$490,000,000 \$1,980,154,983	11.16%	\$640,000,000	1 1 6	commercial, institutional, health care, residential, municipal, industrial and treatment markets	Rob Taylor	Rob Taylor	Birmingham, Ala. 1984
6.	(4)		<b>Turner Construction Co.^</b> 3424 Peachtree Road N.E., Suite 1900 Atlanta, Ga. 30326 (404) 504-3700 www.turnerconstruction.com	\$508,000,000	\$412,000,000 \$8,000,000,000	95%	\$400,000,000	1 1 46	aviation, health care, commercial office, interiors, education, pharmaceutical, justice	David C. Butler	Paul D. Little, David C. Butler	Dallas 1976
7.	(7)		<b>Skanska USA Building Inc.</b> 70 Ellis St. N.E. (404) 659-1970 Atlanta, Ga. 30303 www.skanskausa.com	\$434,428,590	\$295,489,219 \$5,300,000,000	70%	\$433,109,021	1 1 32	water and wastewater treatment, pumping stations, hospitality, office, retail, health care, higher education, aviation, mixed-use, museum, interiors, government, specialty	Steve Laux, Bob Rose	Paul Anderson, Peter Mackenna	Whitestone, N.Y. 1905
8.	(10)		<b>Balfour Beatty Construction†</b> 600 Galleria Parkway, Suite 1800 (678) 921-6800 Atlanta, Ga. 30339 www.balfourbeattyus.com	\$356,324,525	\$31,318,290 \$2,108,799,000	70.2%	\$345,353,743	1 1 11	retail, office, education, privatized military housing, hospitality, mixed-use	Jeff George	Jeff George	Dallas 2001
9.	(12)		<b>VCC</b> 1000 Abernathy Road, Suite 1130 (770) 225-1900 Atlanta, Ga. 30328 www.vccusa.com	\$334,600,712	\$191,700,612 \$639,739,302	63%	\$286,700,435	1 1 5	mixed-use, retail, office, medical, site development	W. Jeff Johnson	W. Jeff Johnson	Little Rock, Ark. 2000
10.	(2)		<b>R.J. Griffin &amp; Co.</b> 800 Mount Vernon Highway, Suite 200 Atlanta, Ga. 30328 (770) 551-8883 www.rjgriffin.com	\$295,439,658	\$222,461,752 \$754,104,643	100%	\$398,807,445	1 1 5	health care, multifamily, education, religious	Dave Schoendorf, Dan Kaufman	David Paris	Atlanta 1985
11.	(9)		<b>The Conlan Co.</b> 1800 Parkway Place, Suite 1010 (770) 423-8000 Marietta, Ga. 30067 www.conlancompany.com	\$273,731,695	\$207,866,055 \$273,731,695	0%	\$188,347,301	1 1 1	office, light industrial, institutional, medical	Kevin R. Turpin, Joe Vaughan, Stuart Price	Gary D. Condron	Atlanta 1987
12.	(14)		<b>The Facility Group</b> 2233 Lake Park Drive (770) 437-2700 Smyrna, Ga. 30080 www.facilitygroup.com	\$271,410,000	\$139,000,000 \$336,800,000	92.4%	\$504,000,000	1 NA 11	education, justice, government, distribution, food and beverage, industrial, print media, aviation, pharmaceuticals, mission critical, renewable energy	Robert L. Moultrie, Nixon E. Cawood, Clint Mays, C.K. Morehead	Robert L. Moultrie, Nixon E. Cawood, Clint Mays, C.K. Morehead	Atlanta 1986
13.	(8)		<b>Archer Western Contractors Ltd.</b> 3715 Northside Parkway N.W., Building 100, Suite 550 Atlanta, Ga. 30327 (404) 495-8700 www.walshgroup.com	\$268,027,000	\$134,227,000 \$1,246,468,000	0%	\$688,194,000	1 1 7	bridges and highways, aviation, light rail, water and wastewater treatment plants, industrial buildings	Donald A. Gillis	Donald A. Gillis	Atlanta 1988
14.	(18)		<b>The Winter Construction Co.</b> 1330 Spring St. N.W. (404) 588-3300 Atlanta, Ga. 30309 www.wintercompanies.com	\$213,655,000	\$85,400,000 \$213,655,000	75%	\$145,771,000	1 1 NA	retail, hospitality, mixed-use, education, corporate/office, industrial, environmental, government, health care	Tom Nichols	Brent Reid	Atlanta 1978
15.	(NR)		<b>Beck</b> 3575 Piedmont Road N.E., Suite 950 Atlanta, Ga. 30305 (404) 949-2300 www.beckgroup.com	\$192,378,053	\$154,083,713 \$730,178,000	90%	\$110,248,513	1 1 13	commercial and corporate office, retail, hospitality, religious, higher education, data/technology, recreational	John Farmer, Bert Bauer, Vance White	Brad Phillips	Dallas 1939
16.	(11)		<b>Batson-Cook Co.</b> 700 Galleria Parkway, Suite 550 (770) 955-1951 Atlanta, Ga. 30339 www.batson-cook.com	\$170,681,505	\$74,497,514 \$455,150,390	13.8%	\$13,445,587	1 3 5	office, industrial, retail, institutional, health care, hospitality, education, resort facilities	Raymond L. Moody	Robert I. Douma	West Point, Ga. 1959
17.	(20)		<b>New South Construction Company Inc.^</b> 1132 West Peachtree St. (404) 443-4000 Atlanta, Ga. 30309 www.newsouthconstruction.com	\$150,837,000	\$141,100,000 \$150,837,000	100%	\$172,000,000	1 1 1	educational, country clubs, churches, aviation, justice, office buildings, corporate and industrial work	Doug Davidson, Thomas Troutman, Huntly Gordon	Doug Davidson	Atlanta 1990
18.	(17)		<b>Whiting-Turner Contracting Company Inc.</b> 990 Hammond Drive, Suite 1100 (770) 955-9300 Atlanta, Ga. 30328 www.whiting-turner.com	\$149,600,000	\$37,200,000 \$3,650,000,000	90%	\$176,100,000	1 1 30	higher education, life sciences, health care, office, retail, entertainment, hospitality, industrial, institutional, parking	Fred Recktenwald, Jeff Cochran	Keith Douglas	Baltimore 1993
19.	(16)		<b>H.J. Russell &amp; Co.</b> 504 Fair St. S.W. (404) 330-1000 Atlanta, Ga. 30313 www.hjrussell.com	\$145,316,645	\$134,303,251 \$193,284,317	80%	\$124,424,333	1 1 1	office buildings, warehouses, hotels, rehabilitation, construction management, site decor, design/build	Tom Wening	Michael Russell	Atlanta 1952
20.	(13)		<b>Manhattan Construction Co.</b> 26 Executive Park Drive, Suite 2600(404) 351-0007 Atlanta, Ga. 30329 www.manhattanconstruction.com	\$134,405,000	\$134,405,000 \$893,084,000	75%	\$137,451,000	1 1 8	office, health care, high-rise residential, education, hospitality	John Champagne, El Henry	John Champagne	Tulsa, Okla. 1911
21.	(22)		<b>RA-LIN &amp; Associates Inc.^</b> 101 Parkwood Circle (770) 834-4884 Carrollton, Ga. 30117 www.ra-lin.com	\$116,361,764	\$79,303,336 \$116,361,764	45%	\$67,231,006	1 1 1	educational facilities, medical offices, multifamily	Wilson B. Garrett	Wilson B. Garrett	Carrollton 1972
22.	(21)		<b>Barton Malow Co.</b> 200 Mansell Court E., Suite 100 (678) 448-1100 Roswell, Ga. 30076 www.bartonmalow.com	\$111,224,000	\$45,318,000 \$1,368,923,000	80%	\$28,705,000	1 1 10	K-12, higher education, sports facilities	Len Moser, Philip G. Roy	Robert Hayes	Southfield, Mo. 1986
23.	(25)		<b>Catamount Constructors Inc.</b> 20 Mansell Court E., Suite 100 Roswell, Ga. 30076 (770) 518-2800 www.catamountconstructors.com	\$91,800,000	\$78,900,000 \$188,000,000	100%	\$115,000,000	1 1 2	industrial, retail, automotive, faith-based, commercial	Scott A. Reynolds, Jeff P. Sidwell	Scott A. Reynolds, Jeff P. Sidwell	Denver 1999
24.	(19)		<b>Gilbane Building Co.</b> 3550 Engineering Drive, Suite 150 (678) 282-1300 Norcross, Ga. 30092 www.gilbaneco.com	\$87,041,000	\$66,625,000 \$3,269,556,000	60%	\$62,918,000	1 1 28	higher education, health care, life sciences, sports/recreation, transportation, mission critical, corporate, criminal justice	NA	Paul L. Rooney	Providence, R.I. 1997
25.	(NR)		<b>Primus Builders Inc.</b> 8294 Georgia 92, Suite 210 (770) 928-7120 Woodstock, Ga. 30189 www.primusbuilders.com	\$85,330,605	\$13,925,154 \$85,330,605	100%	\$17,781,477	1 1 2	refrigerated distribution centers, cold storage construction, light commercial	Richard A. O'Connell	Richard A. O'Connell, John Navarro	Woodstock 2000

\* Revenue recognized for work performed by the Georgia office, regardless of where the project was located.

\*\* Projects in the 20-county metropolitan statistical area (MSA) only.

^ Company submitted a statement of verification supporting figures.

† Formerly listed as Centex Construction LLC.

NA - Not available or not applicable

NR - Not ranked or not relevant

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Giannina Smith, Research Associate, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail gianninasmith@bizjournals.com.